

### AMENDING INSTRUMENT TO NI 31-103

1. National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations is amended by this Instrument.

### 2. Section 1.1 is amended by

### (a) adding the following after the definition of "IIROC"

"IIROC Provision" means a by-law, rule, regulation or policy of IIROC named in Appendix G, as amended from time to time; **and** 

### (b) adding the following after the definition of "MFDA"

"MFDA Provision" means a by-law, rule, regulation or policy of the MFDA named in Appendix H, as amended from time to time;

#### 3. Section 3.16 is amended by

#### (a) adding the following after subsection (1):

(1.1) Subsection (1) only applies to a registered individual who is a dealing representative of a member of IIROC in respect of a requirement specified in any of paragraphs (1)(a) to (c) if the registered individual complies with the corresponding IIROC Provisions that are in effect., and

#### (b) adding the following after subsection (2):

(2.1) Subsection (2) only applies to a registered individual who is a dealing representative of a member of the MFDA in respect of a requirement specified in paragraphs (2)(a) or (b) if the registered individual complies with the corresponding MFDA Provisions that are in effect.

#### 4. Section 9.3 is amended by

# (a) adding the following after subsection (1):

(1.1) Subsection (1) only applies to a registered firm in respect of a requirement specified in any of paragraphs (1)(a) to (q) if the registered firm complies with the corresponding IIROC Provisions that are in effect., and

# (b) adding the following after subsection (2):

(2.1) Subsection (2) only applies to a registered firm in respect of a requirement specified in any of paragraphs (2)(a) to (m) if the registered firm complies with the corresponding IIROC Provisions that are in effect.

# 5. Section 9.4 is amended by

# (a) adding the following after subsection (1):

(1.1) Subsection (1) only applies to a registered firm in respect of a requirement specified in any of paragraphs (1)(a) to (q) if the registered firm complies with the corresponding MFDA Provisions that are in effect. , and

# (b) adding the following after subsection (2):

(2.1) Subsection (2) only applies to a registered firm in respect of a requirement specified in any of paragraphs (2)(a) to (k) if the registered firm complies with the corresponding MFDA Provisions that are in effect.

# 6. The Instrument is amended by adding the following appendices after Appendix F:

# APPENDIX G - EXEMPTIONS FROM CERTAIN REQUIREMENTS FOR IIROC MEMBERS

### (Section 9.3 [exemptions from certain requirements for IIROC members])

NI 31-103 Provision	IIROC Provision
section 12.1 [capital requirements]	<ol> <li>Dealer Member Rule 17.1; and</li> <li>Form 1 Joint Regulatory Financial Questionnaire and Report - Part I, Statement B, "Notes and Instructions"</li> </ol>
section 12.2 [notifying the regulator of a subordination agreement]	<ol> <li>Dealer Member Rule 5.2; and</li> <li>Dealer Member Rule 5.2A</li> </ol>
section 12.3 <i>[insurance – dealer]</i>	<ol> <li>Dealer Member Rule 400.2 [Financial Institution Bond];</li> <li>Dealer Member Rule 400.4 [Amounts Required]; and</li> <li>Dealer Member Rule 400.5 [Provisos with respect to Dealer Member Rules 400.2, 400.3 and 400.4]</li> </ol>
section 12.6 [global bonding or insurance]	1. Dealer Member Rule 400.7 [Global Financial Institution Bonds]
section 12.7 [notifying the regulator of a change, claim or cancellation]	<ol> <li>Dealer Member Rule 17.6;</li> <li>Dealer Member Rule 400.3 [Notice of Termination]; and</li> <li>Dealer Member Rule 400.3B [Termination or Cancellation]</li> </ol>

section 12.10 [annual financial statements]	<ol> <li>Dealer Member Rule 16.2 [Dealer Member Filing Requirements]; and</li> <li>Form 1 Joint Regulatory Financial Questionnaire</li> </ol>
	and Report
section 12.11 [interim	1. Dealer Member Rule 16.2 [Dealer Member Filing
financial information]	<i>Requirements]</i> ; and 2. Form 1 <i>Joint Regulatory Financial Questionnaire</i>
	and Report
section 12.12 [delivering	1. Dealer Member Rule 16.2 [Dealer Member Filing
financial information – dealer]	Requirements]
subsection 13.2(3) [know	1. Dealer Member Rule 1300.1(a)-(n) [Identity and
your client]	Creditworthiness];
	<ol> <li>Dealer Member Rule 1300.2;</li> <li>Dealer Member Rule 2500, Section II [Opening]</li> </ol>
	New Accounts]; and
	4. Form 2 New Client Application Form
section 13.3 [suitability]	1. Dealer Member Rule 1300.1(o) [Business
	Conduct];
	2. Dealer Member Rule 1300.1(p) [Suitability Generally];
	3. Dealer Member Rule 1300.1(q) [Suitability
	Determination Required When
	Recommendation Provided];
	4. Dealer Member Rule 1300.1(r) and Dealer
	Member Rule 1300.1(s) [Suitability Determination Not Required];
	5. Dealer Member Rule 1300.1(t) [Corporation
	Approval];
	6. Dealer Member Rule 2700, Section I [Customer
	<i>Suitability]</i> ; and 7. Dealer Member Rule 3200 <i>[Minimum</i>
	Requirements for Dealer Members Seeking
	Approval Under Rule 1300.1(t) for Suitability
	Relief for Trades not Recommended by the
apption 12.12 Freshtistist	Member]
section 13.12 [restriction on lending to clients]	1. Dealer Member Rule 100 [Margin Requirements]
section 13.13 [disclosure]	1. Dealer Member Rule 29.26
when recommending the	
use of borrowed money]	
section 13.15 [handling	1. Dealer Member Rule 2500B [Client Complaint
complaints]	<i>Handling]</i> ; and 2. Dealer Member Rule 2500, Section VIII <i>[Client</i>
	Complaints]
subsection 14.2(2)	1. Dealer Member Rules of IIROC that set out the
[relationship disclosure	requirements for relationship disclosure

information]	information similar to those contained in IIROC's Client Relationship Model proposal, published for comment on January 7, 2011;
	IIROC has not yet assigned a number to the relationship disclosure dealer member rule in its Client Relationship Model proposal. We will refer to the dealer member rule number when IIROC has assigned one.
	<ol> <li>Dealer Member Rule 29.8;</li> <li>Dealer Member Rule 200.1(c);</li> <li>Dealer Member Rule 200.1(h);</li> <li>Dealer Member Rule 1300.1(p) [Suitability Generally];</li> <li>Dealer Member Rule 1300.1(q) [Suitability Determination Required When Recommendation Provided];</li> <li>Dealer Member Rule 1300.2; and</li> <li>Dealer Member Rule 2500B, Part 4 [Complaint procedures / standards]</li> </ol>
section 14.6 [holding client assets in trust]	1. Dealer Member Rule 17.3
section 14.8 [securities subject to a safekeeping agreement]	<ol> <li>Dealer Member Rule 17.2A</li> <li>Dealer Member Rule 2600 – Internal Control Policy Statement 5 [Safekeeping of Clients' Securities]</li> </ol>
section 14.9 [securities not subject to a safekeeping agreement]	<ol> <li>Dealer Member Rule 17.3;</li> <li>Dealer Member Rule 17.3A; and</li> <li>Dealer Member Rule 200.1(c)</li> </ol>
section 14.12 [content and delivery of trade confirmation]	1. Dealer Member Rule 200.1(h)

# APPENDIX H - EXEMPTIONS FROM CERTAIN REQUIREMENTS FOR MFDA MEMBERS

NI 31-103	Provision		MFDA Provision
section	12.1	[capital	1. Rule 3.1.1 [Minimum Levels];
requireme	ents]		2. Rule 3.1.2 [Notice];
			3. Rule 3.2.2 [Member Capital;
			4. Form 1 MFDA Financial Questionnaire and
			Report; and
			5. Policy No. 4 [Internal Control Policy Statements -
			Policy Statement 2: Capital Adequacy]

section 12.2 [notifying the regulator of a subordination agreement]	<ol> <li>Form 1 MFDA Financial Questionnaire and Report, Statement F [Statement of Changes in Subordinated Loans]; and</li> <li>Membership Application Package – Schedule I (Subordinated Loan Agreement)</li> </ol>
section 12.3 <i>[insurance – dealer]</i>	<ol> <li>Rule 4.1 [Financial Institution Bond];</li> <li>Rule 4.4 [Amounts Required];</li> <li>Rule 4.5 [Provisos]; and</li> <li>Policy No. 4 [Internal Control Policy Statements – Policy Statement 3: Insurance]</li> </ol>
section 12.6 [global bonding or insurance]	1. Rule 4.7 [Global Financial Institution Bonds]
section 12.7 [notifying the regulator of a change, claim or cancellation]	<ol> <li>Rule 4.2 [Notice of Termination]; and</li> <li>Rule 4.3 [Termination or Cancellation]</li> </ol>
section 12.10 [annual financial statements]	<ol> <li>Rule 3.5.1 [Monthly and Annual];</li> <li>Rule 3.5.2 [Combined Financial Statements]; and</li> </ol>
	3. Form 1 <i>MFDA Financial Questionnaire and Report</i>
section 12.11 [interim financial information]	<ol> <li>Rule 3.5.1 [Monthly and Annual];</li> <li>Rule 3.5.2 [Combined Financial Statements]; and</li> <li>Form 1 MFDA Financial Questionnaire and</li> </ol>
section 12.12 [delivering financial information – dealer]	<i>Report</i> 1. Rule 3.5.1 <i>[Monthly and Annual]</i>
section 13.3 [suitability]	<ol> <li>Rule 2.2.1 ["Know-Your-Client"]; and</li> <li>Policy No. 2 [Minimum Standards for Account Supervision]</li> </ol>
section 13.12 [restriction on lending to clients]	<ol> <li>Rule 3.2.1 [Client Lending and Margin]; and</li> <li>Rule 3.2.3 [Advancing Mutual Fund Redemption Proceeds]</li> </ol>
section 13.13 [disclosure when recommending the use of borrowed money]	1. Rule 2.6 [Borrowing for Securities Purchases]
section 13.15 [handling complaints]	<ol> <li>Rule 2.11 [Complaints]</li> <li>Policy No. 3 [Complaint Handling, Supervisory Investigations and Internal Discipline]; and</li> <li>Policy No. 6 [Information Reporting Requirements]</li> </ol>
subsection14.2(2)[relationshipdisclosureinformation]1	1. Rule 2.2.5 [Relationship Disclosure]
section 14.6 [holding client assets in trust]	<ol> <li>Rule 3.3.1 [General];</li> <li>Rule 3.3.2 [Cash]; and</li> </ol>

	3.	Policy No. 4 [Internal Control Policy Statements – Policy Statement 4: Cash and Securities, and Policy Statement 5: Segregation of Clients' Securities]
section 14.8 [securities	1.	Rule 3.3.3 [Securities]; and
subject to a safekeeping	2.	Policy No. 4 [Internal Control Policy Statements -
agreement]		Policy Statement 4: Cash and Securities, and
		Policy Statement 5: Segregation of Clients'
		Securities]
section 14.9 [securities not		Rule 3.3.3 [Securities]
subject to a safekeeping		
agreement]		
section 14.12 [content and	1.	Rule 5.4.1 [Delivery of Confirmations];
delivery of trade	2.	Rule 5.4.2 [Automatic Payment Plans]; and
confirmation]	3.	Rule 5.4.3 [Content]

7. This Instrument comes into force on February 28, 2012.