

Restricted Insurance Representative

Renewal Guide

March 2024

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Introduction

This guide explains the Commission's <u>portal</u> licence renewal process for Restricted Insurance Representative applicants.

Before beginning the process, please familiarize yourself with Rule INS-001 *Insurance Intermediaries Licensing and Obligations* and the requirements for each licence type. The application fee will not be refunded if you apply for the wrong licence type or if the insurer does not approve sponsorship.

How to complete a renewal application in the portal

- After logging in, select the *My Licensed Firm and Restricted Insurance Representative* link in the top menu.
- Find the licence you wish to renew from the list below and select *Renew*.



Licence Type

Review the licence type, the type of business, and insurance business type. These cannot be changed in a renewal application, a change in any of these would require a new licence application.

- Note, once you select *Next*, you will be unable to make changes to this selection, and the renewal fee will not be refunded if you apply for the wrong licence type or if the insurer does not approve sponsorship.
- If an error has been made, a new application must be started by going back to the *My Licensed Firm and Restricted Insurance Representative* page and selecting *Add*.

- If you have a draft renewal application with an incorrect licence type selection and would like to have it deleted, please send an email request to support@fcnb.ca.
- Once you have completed the application, you will be asked to pay a non-refundable application fee. Your application will not be processed until payment is received.

Note: The fee for a 2nd Restricted Insurance Representative licence application may not be required if the only difference is the sponsoring insurer (see <u>Blanket Order INS-2024-02</u> for details). Please contact <u>insurance.licensing@fcnb.ca</u> if you are renewing 2 or more restricted insurance representative licences for the same firm.

Licer	ice type
Before licence	beginning the application process, please familiarize yourself with Rule INS-001 insurance intermediaries Licensing and Obligations and the requirements for each type.
You wil appro v	be unable to make changes to this selection, and the application fee will not be refunded if you apply for the wrong licence type or if the insurer does not e sponsorship.
Your ap applica	plication will be automatically saved as a draft once you have completed the first screen. You may leave the process anytime and return later to continue your tion.
Once y	ou have completed the application, you will be asked to pay a non-refundable application fee.
Your a	oplication will not be processed until payment is received.
ype of Li	cence
Restricte	d Insurance Representative
lumber o	f employees (conducting insurance business in NB) *
5 to 10	employees or other persons
isurance	Business Type
Corporat	ion
) I confii manag proprie	m that I am properly authorized to act on behalf of the applicant. If the applicant is a corporation, that I am a director, officer or designated ement employee: if the applicant is a partnership, that I am a partner, officer or designated management employee; and if the applicant is a sole storship, that I am the proprietor or a designated management employee. *
Next	Close

- Select the check box to confirm that you are authorized to complete this renewal.
- Your renewal application will be automatically saved as a draft once you have completed this page and as you progress through the steps. You are free to leave the process anytime and return later to continue your application.
- Select *Next* to proceed.

Applicant Details

- Review the legal name, address information and business names registered with New Brunswick's Corporate Registry and make updates as required. Please contact insurance.licensing@fcnb.ca if there have been other changes to your corporate registration to determine whether a new licence application is required.
- To add a new registered business name, select Add.
- To edit or remove a registered business name, select the down arrow to the right of that name and select *Edit* or *Delete*.

• If there have been any other changes to your corporate registration, please contact insurance.licensing@fcnb.ca to determine whether a new licence application is required.

Applicant Details	
Please review the legal name, any registered business names (i.e. tradenames or "doing business as" names), business address, address for service, mail the address where the business records will be maintained (if applicable).	ing address, and
Please note that you must submit confirmation that the firm is properly registered with New Brunswick's Corporate Registry (if applicable). If you have qu regarding New Brunswick's Corporate Registration Process, contact Service New Brunswick at www.snb.ca or 888-762-8600.	uestions
Legal Name *	
Sample Agency	10
Doing Business As	Add
Registered business name 🕇	
Sample Business Name	
	Edit Delete
Business address	
Address *	
987 Main St	

• Select *Next* to proceed.

Branch Locations

- Review the addresses of any branch locations where you have individuals conducting business in New Brunswick. <u>DO NOT</u> enter your primary business location.
- To add a new branch, Select *Add*, and provide the information in the pop-up window.
- To edit or remove a branch, select the down arrow to the right of that branch and select *Edit* or *Delete*. If you select *Edit*, a pop-up window will appear where you can make the required changes.



• Select Next to proceed.

Classes of Insurance

 Review the classes of insurance that will be offered under your Restricted Insurance Representative licence. Please contact <u>insurance.licensing@fcnb.ca</u> if you need to change the classes of insurance that will be offered.

Classes of Insurance

Please confirm the class(es) type of insurance that will be offered under your Restricted Insurance Representative licence.
Cargo insurance Creditor's critical illness insurance Creditor's life insurance Creditor's life insurance Creditor's loss-of-employment insurance Creditor's vehicle inventory insurance Export credit insurance Funeral expense insurance Guaranteed asset protection insurance
Mortgage insurance Rented vehicle accidental injury or death insurance Rented vehicle contents insurance Rented vehicle liability insurance Replacement cost insurance Travel insurance
Previous Next Close

• Select Next to proceed.

Restricted Insurance Representative Employees

- Review your response about the Restricted Insurance Representative Employees and update as required.
- Use the text box to provide any details required.

Restricted Insurance Representative Employees

	A Restricted Insurance Representative must take reasonable steps to ensure that it is not engaging an employee who has had an insurance licence refused, revoked or suspended unless the Superintendent gives prior written approval.
(O I confirm that the firm is not engaging any employees who have had an insurance licence refused, revoked or suspended. I am aware of an employee who has had an insurance licence refused, revoked or suspended.
1	lease provide details including the individual(s), type of licensing, applicable dates and an explanation of the circumstances. *
	Test

• Select *Next* to proceed.

Previous Next Close

Partners, Directors and Officers

- Review the list of the partners, directors and key officers of the Restricted Insurance Representative.
- To add a new partner, director or officer, Select Add.
 - Provide the information in the pop-up window.
- To edit or remove a partner, director or officer, select the down arrow to the right of that individual and select *Edit* or *Delete*.

- If you select *Edit*, a pop-up window will appear where you can make the required changes.
- If you added a new partner, director or officer and the new individual is not currently licensed with the Commission or regulated by OSFI, select *Download Disclosure Form(s)*, save, and fill out the form and upload it later on the Documents page, along with a criminal record check (valid within 6 months).

Partners, Directo	rs and Officers		
Please review the list of the partne	ers, directors and key officers of the organization.		
For any new partners, directors ar and uploaded along with a crimina	id officers, please select "Download Disclosure Forr al record check* at a later step of this application p	n(s)" to download a form for each individual listed. These for rocess.	ms must be completed
*FCNB is not currently requesti Office of the Superintendent of information.	ig a director, officer or partner disclosure form Financial Institutions (OSFI) or already licensed	or a criminal record check from applicants who are regu or registered with FCNB. However, we reserve the right	lated by the federal to request this
			Add
Last name 🕇	First name	Position held	
Last Name	First Name	Sample Position	
Download Disclosure Form(s)			Edit Delete
I confirm our company is regula	ted by OSFI or currently licensed or registered v	vith FCNB.	
Previous Next Close			

- If applicable, select the check box to confirm that the Restricted Insurance Representative is regulated by OSFI or currently licensed with the Commission.
- Select *Next* to proceed.

Sponsoring Insurer

- Review the sponsoring insurance company.
- If the sponsoring insurer is changing, choose your new sponsoring insurance company from the list by selecting on the search icon.
- If your sponsoring insurer is not in the list, ask the insurance company to contact the Commission at <u>insurance.licensing@fcnb.ca</u> for more information.
- A Agency and a Managing General Agent must have a contract with at least one insurance company licensed to carry on business in New Brunswick. In the text box, list all insurers the firm has contracts to do business with.

	26%
p	oonsoring Insurer
AbHPF	Il Agencies, Managing General Agents and Restricted Insurance Representatives are required to be appointed (sponsored) by an insurance company licensed to do usiness in New Brunswick. Please choose your sponsoring insurance company from the dropdown list below. 'your sponsoring insurer is not on the list, ask the insurance company to contact FCNB at insurance.licensing@fcnb.ca for more information. Hease note: Upon completion of your application, the system will notify your insurer that you have requested sponsorship. Your insurer will then be able to use the CNB Portal to access the information submitted, including any uploaded documents, to enable their sponsorship approval review.
Y	our application must be approved by the sponsoring insurer before it is reviewed by FCNB.
n /	Agency and a Managing General Agent must have an agency contract with at least one insurance company licensed to carry on business in New Brunswick.

• Select Next to proceed.

Trust Account Details

- Review the trust account details for your Restricted Insurance Representative and update if required. Select the appropriate option for your Restricted Insurance Representative.
- To add a trust account, select Add.
 - Provide the required details in the pop-up window and select *Submit*.
- To edit or remove a trust account, find the name in the list provided, select the down arrow to the right of that name and select *Edit* or *Delete*.
 - If editing, update information as required in the pop-up window and select *Submit*.

3456789	* Other	123 main street	Saint John	
count Number 🛧	Financial institution	Address	City	
				Add
The firm receives money in tr	ust for an insurer or insured.	J		
The firm does not receive or l	hold money in trust for an insurer or insure	d.		
ect one of the following tw	o options			
trust account. Please refer t	o Blanket Order INS-2023-01 for more infor	rmation.		
Note: Restricted Insurance R	epresentatives from deposit-taking instituti	ons or who are subject to the Insurance	Companies Act, SC 1991, c. 47, are not	required to hold a
money in trust for an insurer	count if your Agency, Adjusting Firm, Manag or an insured. Please select the appropriat	ging General Agent or Restricted Insura e option to describe the handling of fu	nce Representative business intends to nds in your position.	o receive or hold
You must maintain a trust ac	as required.			.,

Other Business Activity

• Review the details of the Restricted Insurance Representative's other business activity and update if required.

Our records indicate that v	u have declared the firms other business activity as set out he	w	
f your situation has change	I, please update the information by editing the appropriate en	ies as required.	
No business activity is co	ducted other than insurance		
No business activity is co ase describe any busines:	ducted other than insurance activity conducted by the firm other than insurance. *		
No business activity is con ase describe any busines:	ducted other than insurance activity conducted by the firm other than insurance. *		
No business activity is con ase describe any busines:	ducted other than insurance activity conducted by the firm other than insurance. *		
No business activity is col	ducted other than insurance activity conducted by the firm other than insurance. *		
No business activity is con ase describe any busines:	ducted other than insurance activity conducted by the firm other than insurance. *		
No business activity is co ase describe any busines:	ducted other than insurance activity conducted by the firm other than insurance. *		

• Select Next to proceed.

Designated Representative

• Review the details of the Restricted Insurance Representative's Designated Representative and update if required.

Designated Representative

Our records indicate the Designated Representative for the Agency. Adjusting Firm, Managing General Agent or Restricted Insurance Representative as set out below. Please review the Designated Representatives section (Part 10) of Rule INS-001 to confirm that the selected individual meets the requirements. The designated representative for an Agency. Adjusting Firm or Managing General Agent will require an appropriate New Brunswick Insurance licence. While the designated representative for a Restricted Insurance Representative does not require an Insurance licence, they must submit a disclosure form and criminal record check with the application.	
Name *	
Sample Designated Rep	
Position within organization	
Sample	1
Address *	
123 Main St	
Address line 2	

• Select the check box confirming that the Designated Representative listed must meet the criteria as outlined in the Rule INS-001 *Insurance Intermediaries Licensing and Obligations*.

New Brunswick Insurance licer	number *
123456	
The designated representat	isted meets the criteria as outlined in Rule INS-001.
Previous Next Clos	

Regulatory and Licensing Details

- Review the details of any insurance licence(s) that the Restricted Insurance Representative currently holds or has held in any jurisdiction, including New Brunswick, update if required.
- If adding a licence, provide the details in the text box provided, starting with the INITIAL issue year with CURRENT expiry date.

Our records indica has held in any jur	ate that your regulatory an risdiction.	d licensing details are as set out belo	w. Please update the details of any insurance	licence(s) that the firm current	ly holds or
 My home jurisdic Representative. The firm has nev 	ction does not currently r er held an insurance lice	equire an insurance licence for an	n Agency, Adjusting Firm, Managing Genera New Brunswick.	l Agent, or Restricted Insuran	ice
Please provide	e details of your in	surance licensing in all j	urisdictions*		Add
Jurisdiction 🕈	Home jurisdiction	Licence Type	Issued In	Expires In	
New Brunswick	Yes	OTL	March 2022	March 2023	~
					Edit
H as the firm ever b O No O Yes	een licensed or registered	d, in any jurisdiction to deal with t	he public in a capacity, other than insuran	ce?	
Has the firm ever b O No Yes Details *	een licensed or registered	l, in any jurisdiction to deal with t	he public in a capacity, other than insuran	ce?	
Has the firm ever by	een licensed or registeree	I, in any jurisdiction to deal with t	he public in a capacity, other than insuran	ce?	
Has the firm ever bi No • Yes Details * Has the firm ever hi No • Yes	een licensed or registered ad any type of registratio	l, in any jurisdiction to deal with t	he public in a capacity, other than insuran	ce? I or cancelled?	
Has the firm ever b No Ves Details Has the firm ever h No Ves Has the firm ever h No Ves	een licensed or registered ad any type of registratio een disciplined, or are yo	t, in any jurisdiction to deal with t n or licensing to deal with the put u aware that the firm is currently	he public in a capacity, other than insuran blic refused, restricted, suspended, revoked the subject of an investigation by a regulat	ce? I or cancelled? Cory body?	

• Select *Next* to proceed.

Proceedings and Judgements

- Please review your responses to the four questions regarding any criminal conviction(s), whether a court has ever found the Restrictive Insurance Representative liable for misrepresentation or fraud, whether any legal proceedings are pending against the Restrictive Insurance Representative or whether you have been advised that a legal proceeding will be commenced against the firm, and whether the firm has any outstanding judgements.
- If the answer to any question is "Yes", please select *Add* to input the details into the grid at the bottom of the page.
 - In the pop-up window, provide the required details and select *Submit*. You may upload additional supporting documents later on the Documents page.
- To edit or remove a proceeding or judgement, find it in the list provided, select the down arrow to the right of that name and select *Edit* or *Delete*.
 - If editing update information in the pop-up window and select *Submit*.

Proceedings and Judgments

Our records in	dicate that your pro	oceedings and judgments details are as set out be	elow.				
Please tell us a	bout any criminal c	onviction(s) or civil action(s).					
If the answer to supporting doo	o any question is "Y cuments later in the	es", please enter full details in the grid at the bot "Documents" section of the application.	ttom of the page. Select the	e Add button to in	put a new item. Y	'ou may upload	
Has the firm even	r been convicted o	of a criminal offence for which a pardon or rec	cord suspension was not	granted?			
Has the firm even ● No ○ Yes	r been found liabl	e by a court for misrepresentation or fraud?					
Are there any legal proceedings pending against the firm?							
Are there any con	urt judgments aga	inst the firm that have not been satisfied?					
Proceedings and	Judgements						
							Add
Туре	Nature 🕇	Summary		Jurisdiction	Date	Status	
Civil Actions	Fraud	test		New Brunswick	02/05/2023	Decision	
							Ed
							De
Previous	Next						

• Select *Next* to proceed.

Bankruptcy

 Review the details about whether the Restrictive Insurance Representative has ever been subject to a proceeding in bankruptcy, or entered in a proposal or an arrangement under the <u>Companies' Creditors Arrangement Act</u>. Any Yes answers will prompt a text box for additional details.

	Bankruptcy
	Our records indicate that your bankruptcy details are as set out below.
	Please indicate whether the firm has ever been subject to a proceeding in bankruptcy, entered into a proposal or entered into an arrangement under the Companies' Creditors Arrangement Act.
	If the answer to any question is "Yes", please provide full details in the textbox. You may also upload additional documents in the Upload documents section of the application.
•	Has the firm ever been subject to a proceeding in bankruptcy or entered into a proposal? No O Yes
ŀ	as the firm ever been subject to a proceeding or entered into an arrangement under the Companies' Creditors Arrangement Act? ■ No ○ Yes
	Previous Next Close

Errors and Omissions Insurance Coverage

 Review the requirement for insurance coverage under PART 13 – ERRORS AND OMISSIONS INSURANCE of <u>Rule INS-001</u> *Insurance Intermediaries Licensing and Obligations*. Per the instruction in the yellow text box, confirm that the firm has the required coverage.

Errors and Omissions Insurance Coverage

	Please review the requirement for insurance coverage under PART 13 – ERRORS AND OMISSIONS INSURANCE of Rule – INS-001. Please confirm that the firm has the required coverage and upload a copy of your Errors and Omissions Insurance in the "Upload Documents" section of the application. The Certificate of Insurance may be provided as proof of coverage.
(I confirm that the firm has the required Errors and Omissions Insurance coverage. *



- A copy of errors and omission insurance will need to be uploaded in the *Documents* section of the application process.
- Select *Next* to proceed.

Documents

• You are required to upload disclosure form(s) and criminal record check(s) for any NEW partners, directors or officers of the firm unless the individuals have been licensed with the Commission within the past year. You are also required to upload proof of the required errors and omissions insurance.

Documents
Please upload any required documents as outlined below. You may upload any additional documents that you feel will assist in the review of your application. You only need to upload disclosure form(s) and criminal record check(s) for NEW partners, directors, and officers added. Note that FCNB is not requesting disclosure forms or criminal record checks if your firm is regulated federally by OSFI or if these NEW partners, directors or officers have been licensed with FCNB within the past 12 months.
Designated representative document upload (required only in case of a change) Browse
Disclosure form(s) for any NEW Partner/Director/Officer. Browse
Criminal record check(s) for any NEW Partner/Director/Officer Browse
If applicable, proof of any changes made to firm with New Brunswick's Corporate Registry Browse
Errors and Omissions insurance coverage (certificate of insurance) Browse
Please upload additional documents, if any. Browse
Upload

Additional Information

• Provide any additional information related to the application that has not been addressed in the previous sections.

86%
Additional information
Please provide any additional information related to your application that was not addressed in previous sections.
Additional information
Previous Next Close

• Select *Next* to proceed.

Validation and Confirmation

• Select the check box to confirm that the information provided in this application is true and correct to the best of your knowledge and no material information has been omitted.

93%
Validation and Confirmation
 You may use the "Previous" button to navigate back through the application if you wish to review or edit any entries or uploads. Once you are satisfied that the application is complete, please validate and confirm your application by checking the box below. I confirm that the information provided in this application is true and correct to the best of my knowledge and no material information has been omitted. I authorize FCNB to share the information submitted in this application with my sponsoring insurer. I understand that payment for this application be received before it will be reviewed by FCNB. I understand that submitting an application does not guarantee that a licence will be approved and issued. I understand that run is not authorized to conduct insurace business in New Brunswick until the licence is approved, at which point, I am responsible for downloading and printing a copy from the "My Licences" page of the FCNB Portal.
🗆 I confirm that the information provided in this application is true and correct to the best of my knowledge and no material information has been omitted. *

• Select *Next* to proceed.

Fees and Payment

- If you selected to pay online, you will be redirected to a Moneris page after which you will be returned to a Fees and Payment summary.
- If you select to send or deliver payment separately, you will be redirected to a page to download your statement. You may call 1-866-933-2222 to make a credit card payment via phone. If paying by cheque, make cheque payable to The Financial and Consumer Services Commission. Send or deliver payment to: 200-225 King Street, Fredericton NB E3B 1E1. Please include a copy of the statement with your payment so it can be properly credited to your account.

Fees and Payment

The total amount due for this application or filing is set out below. You have the option to pay online or send or deliver payment separately. Select the manner in which you wish to pay and then click 'Submit'.			
Please note:			
 If you select to send or deliver payment separately, you wil payment so it can be properly credited to your account. If deliver payment to: 200-225 King Street, Fredericton NB E 	 If you select to send or deliver payment separately, you will be redirected to a page to download your statement. Please include a copy of the statement with your payments oit can be properly redited to your account. If paying by cheque, make cheque payable to The Financial and Consumer Services Commission. Send or deliver payment to: 200-225 King Street. Fredericton NB E3B 1E1. 		
Fee Summary Sample Agency - Agency			
Payment status: Not Paid Transaction ID: 240000283 Transaction date: 2/2/2024			
Fee details:			
Base Fee	\$150.00		
Total	\$150.00		
Payment Method:			
Pay online using Visa, MC or Amex			
O I win send of deriver payment to FCNB separately			
Previous Submit Close			

- Select *Submit* to proceed.
- You can download a fee summary for your records from this page. This download is required if you are paying separately as it should accompany your payment. You can also access this summary later, by selecting *Manage* next to the submitted application on your *My Licensed Firm and Restricted Insurance Representative* page of the portal.

	100%
Fees and Payment	
Please download a copy of the statement for this transact or deliver payment separately please be sure to include a	tion by clicking the button below. If you have paid online please retain it for your records. If you selected to send o copy of the statement with your payment.
Please note that you will always be able to download a co	py of a statement for a particular application or filing from the "Manage" page.
Once you have downloaded the statement, click 'Done'.	
Fee Summary Test Shannon Thornton - Agency Payment status: Not Paid Transaction ID: 220001123 Transaction date: 2023-01-03 Fee details:	
Base Fee	\$150.00
Download Statement	\$150.00

• Select *Submit* to complete the renewal application submission.

Confirmation

FCNB Portal Home / My Licensed Firm and Restricted Insurance Representative / My Licensed Firm and Restricted Insurance Representative

My Licensed Firm and Restricted Insurance Representative

Your application has been submitted successfully.

What happens after I submit my application?

You can monitor the status of your renewal application on the *My Licensed Firm and Restricted Insurance Representative* page (refer to the status column).

Once your Restricted Insurance Representative renewal application is submitted it will be reviewed by your sponsoring insurer. This review will result in one of the following outcomes:

• If your application was properly completed and raises no issues it will be approved by your sponsoring insurer, then moved to "Submitted to the Commission" status.

• If your application is incomplete or requires additional information, you will receive an email advising more information is required by your sponsoring insurer. You must then log back into the portal and add the additional information to your application and re-submit.

• If your application is complete, but you do not meet the requirements for sponsorship, you will receive an email advising that your application has been rejected by your sponsoring insurer.

Once your renewal application is submitted to the Commission, it will be reviewed by Commission staff. This review will result in one of the following outcomes:

• If your application was properly completed and raises no issues, you will receive an email advising that your application is approved. You can then download your new licence from the *Actions* page (accessed by selecting the *Manage* button).

• If your application is incomplete or requires additional information, you will receive an email advising more information is required. You must then log back into the portal and add the additional information to your application.

• If your application is complete, but you do not meet the requirements for licensing, you will receive a letter advising that the Superintendent of Insurance intends to reject your application. You have certain rights in this case, details of which will be provided to you in the letter.

Please do not call our office to check on the status of your application unless you believe there is an issue with the submission. Refer to the *My Licensed Firm and Restricted Insurance Representative* page of the Portal to verify your application's status.

For questions about this process, please email <u>insurance.licensing@fcnb.ca</u>.